

Inside This Issue

Hagerty Brothers - Old, Established Firm

This Peoria-based Steel Distributor dates its origins to before the Civil War. Once a builder of distilleries, Hagerty Brothers has become one of the most respected steel distributors and mill supply businesses in the Midwest.

See this story on page 2.

Truckers Honored At Safety Breakfast

Northwestern's truckers were recently honored at a special Safety Awards Breakfast at the Ramada Inn in appreciation for safe driving habits displayed by Company drivers.

This story appears on page 5.

Steel Division Holds Correspondents Meeting

With increased importance given to the performance of Inside Sales Correspondents in the Steel Industry, NSW recently held a special sales meeting just for Correspondents. This story appears on page 6.

New Record Set In Netting Dept.

Members of the Number 5 Netting Machine established an 8-hour record recently. This story and picture appear on page 7.

Board Accepts Employee Buyout

Northwestern's Board gave its blessings Friday, February 5, to a buyout of the Company led by management, employees and investors.

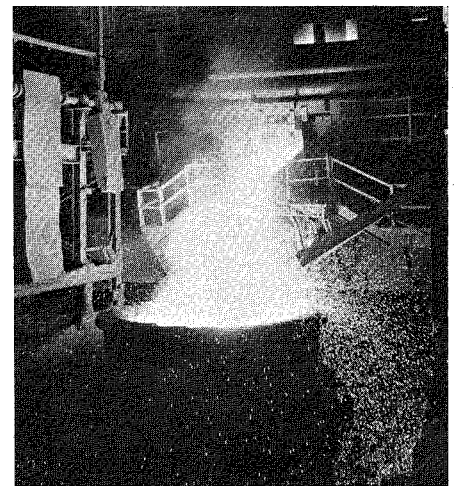
The proposal calls for the merger of Northwestern with a newly created company called NW Acquisition Corp.

It is anticipated that approximately 50% of the common equity and voting power of the surviving corporation will be held by a newly-established Employee Stock Ownership Plan (ESOP) covering both salaried and hourly employees of the Company. The remaining equity interests are expected to be held by certain members of the Company's management, led by Company President Robert M. Wilthew, and an investment group including M.J. Rosenthal & Associates, Inc., McLarnon Enterprises, Inc., and Ampco-Pittsburgh Corporation.

Under the proposal each outstanding common share of the Company will be converted upon consummation of the transaction into the right to receive \$18 in cash and \$4.50 in principal amount of 13% subordinated notes due in

1997. The notes will earn interest from the effective date of the merger. The Company has 7.5 million shares

(continued on page 6)



The World's Largest!

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\$6 Million Quarterly Profit Shown

Net sales for Northwestern Steel and Wire Company's second fiscal quarter ended January 31, 1988, amounted to \$114.6 million, an increase of 44% over the comparable period of the prior year.

Shipments in the 1988 second quarter were 344,400 net tons, or an increase of 33% over the shipment volume in the comparable prior year period. These continuing favorable sales and shipment trends are satisfying in view of a potentially serious business disruption that occurred in mid-December. The Company's primary steelmaking capability was curtailed to approximately 30% of requirements for two weeks due to a Commonwealth

Edison owned transformer outage.

During this period, the Company was not able to produce semi-finished products for shipment to outside customers; however, finished steel and wire products' customers were serviced with no noticeable disruption of on-time delivery of orders.

The Company achieved a net income of \$6.4 million or \$.85 per share after extraordinary tax credits during the second fiscal quarter. This records the tenth consecutive profitable quarter and reflects a greater than threefold improvement over the previous year's second fiscal quarter. Northwestern's improved second fiscal quarter is

(continued on page 5)

2 Hagerty Bros. Evolves As A Premier Midwest Steel Distributor

Hagerty Brothers Company dates its presence in Peoria, IL back to 1855, six years before the outbreak of the Civil War, when 32 year old Saul Hagerty moved to Peoria to work as a millwright for I.G. Reynolds.

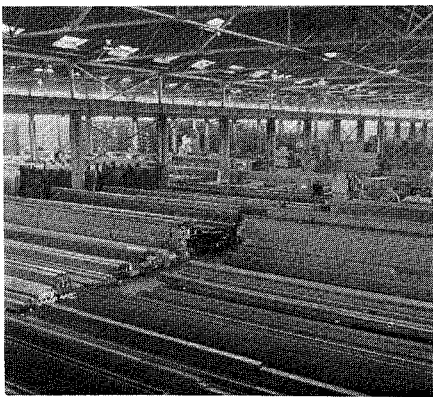
By 1860, the year of the firm's founding, the Peoria City Directory listed Saul Hagerty, Millwright, located at 187 N. Adams St. He was described as a millwright "thoroughly understanding his trade and excelled by none in the reliable manner in which all his business transactions are conducted and contracts are fulfilled."

Of the 11 distilleries in the city at the turn of the century, Hagerty completely erected 10 and assisted in the renovation of the 11th.

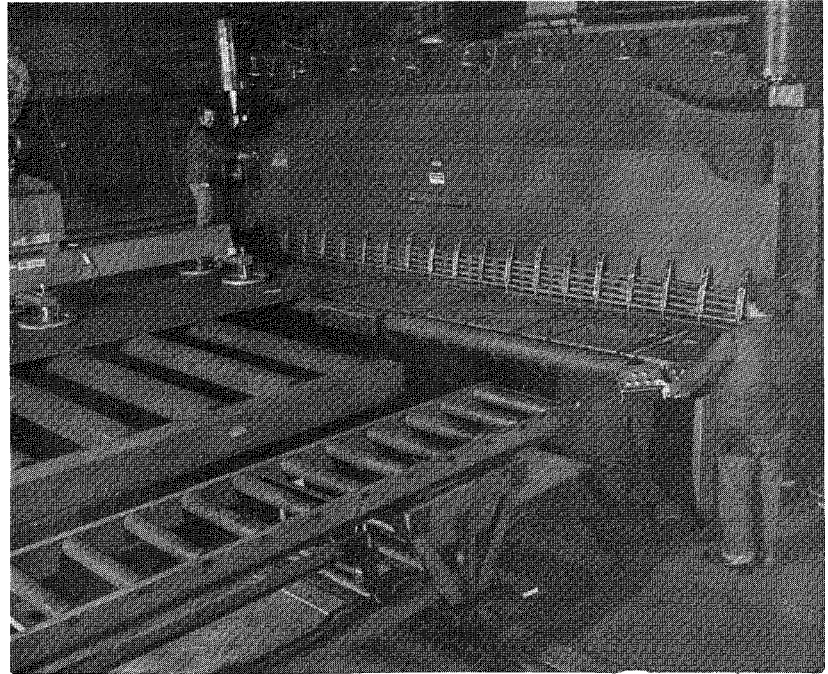
After Saul Hagerty died on January 11, 1903, the firm became known as Hagerty Brothers Co. and was operated by his three sons, Almon S., Robert S. and H. Guy. By 1905, it had branched out and was dealing with shafting, belting, pulleys, and engine packing and had become sole agent for the Columbus gasoline engine.

When the 18th Amendment (prohibition) closed down the nation's breweries and distilleries on January 16, 1920, Hagerty Brothers Company gradually moved into the wholesale steel and mill supply business, supplementing their existing inventory with that purchased from Cummings and Emmerson.

During this period, they manufactured a toasted oak chip that was probably used to turn grain alcohol into



The 160,000 sq. ft. Steel Service Center is the heart of the Hagerty operation. A balanced, well-organized inventory makes this one of the most modern, efficient service centers in the country.



High speed shears are used to cut steel up to one inch thick. Custom processing is one of many important customer services offered by Hagerty.

bourbon. This evidently was very profitable until the repeal of prohibition.

Hagerty Brothers Company survived the depression, strikes in the industry, prohibition and economic downturns to become Illinois' largest downstate Steel Service Center and Industrial Supply House.

In the late 1950's and early 1960's, Hagertys moved into its steel warehouse and offices in East Peoria, which have been expanded several times. Today the offices and warehouse sprawl over 25½ acres on both sides of Interstate 74. Hagerty employs approximately 200 people in Peoria and at its branch office in Davenport, IA.

At the helm of Hagerty Brothers is Ted Flora, Chairman, who is a great grandson of the founder.

According to **Randy Fellerhoff**, President, Hagerty has a very special relationship with its customers. "We are a family-owned business and the people who work for us are part of the family. We all enjoy this closeness, and it carries over to our customers as well. We have established some very close

relationships with our customers."

"The business relationship with Northwestern goes back a very long time - as far as anyone here remembers," Fellerhoff said. "It is a very old and profitable relationship."

Fellerhoff said the fact that the two companies are in such close proximity is a big advantage for Hagerty. "We base our stocking around Northwestern's range and take advantage of the flexibility on inbound materials that our proximity allows."

The territorial salesman handling the Hagerty account is **Tom Cooney**, while the inside salesman is **Jeff Conboy**. **Ken Fletcher**, Director of Purchasing, is the contact at Hagerty and is in charge of the company's purchase of steel products.

Ray Bauer, Assistant Manager of Sales at Northwestern, was the former territorial salesman calling on Hagerty, and has established a close relationship with the Company. "Hagerty Brothers has always been very reputable and has operated with a high degree of integrity. They have been very enjoyable to deal with from top management on down."

Emergency Phone Lines Open During Power Outage

In the event of a power outage, similar to the one experienced by the Company on January 14, which knocked out electrical service and consequently telephone service, emergency telephone lines remain open.

According to **Mary Lou Smeltzer**, Chief Operator, regular phone service to Northwestern is lost during an electrical outage lasting longer than one minute. However, emergency telephone lines which do not go through the Company's regular telephone system are still in service.

These emergency telephone lines are located in the telephone room, main gate guard house, chief clerk's office, truck scales, first aid, Avenue K guard shack and Commonwealth Edison sub station. These lines allow accessibility for making emergency calls or receiving emergency aid such as fire or ambulance.

In the event that the regular phones are rendered inoperative due to a power failure, it usually takes about 15 minutes after power has been restored to re-program the system and make it operational.

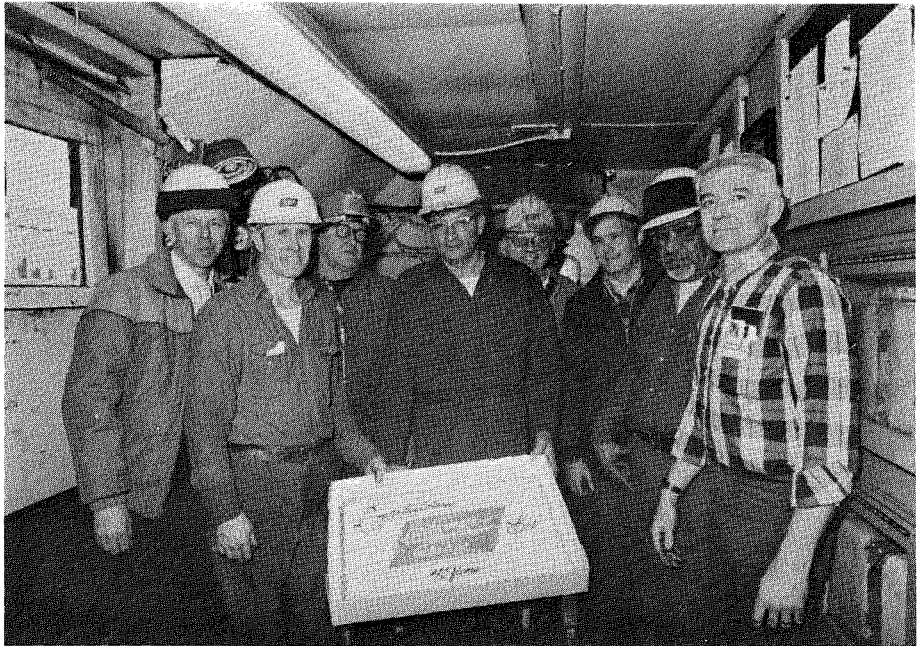
Northwestern Classic Bowling Winners

The first annual Northwestern Classic Bowling tournament was held Saturday, February 13, at Blackhawk Bowling Lanes.

The tournament was held by and for Northwestern's Salaried office employees.

Winners were as follows: High Game, Men - Fred Tintori; High Game, Women - Vella Simpson; High Series, Men - Fred Tintori; High Series, Women - Faith Dunn; Doubles High Game - Faith Dunn and Don Anderson.

Standings: 1st Place - Faith Dunn and Don Anderson; 2nd Place - Connie Helms and Tom Handel; 3rd Place - Liz Rosenow and Gerry Hunsberger; 4th Place - Sandy Loos and Hal Gerber; 5th Place - Marilyn Lowder and Tom Vercillo; 7th Place - Ellen Conner and Frank Rausa; 8th Place - Rosie Merced and Allan Huggins; 9th Place - Jan Vaughn and Mike Fritz; 10th Place - Freda Last and Jim Thurganger.



Bob Hubbard, 24-Inch Mill Hot Saw Operator (center), recently celebrated 40 years of service with Northwestern Steel and Wire Company. He is shown with fellow workers at the 24-Inch Mill. This group of men have all worked together since the 24-Inch Mill first opened in 1962. Shown from left to right are: Gerald Hartman, Manager, 24-Inch Mill; Gilbert Quick, Assistant Roller; Lowell Batten, Straightener Operator; Hubbard; Bob Wright, Piler Operator; Butch Turner, Cold Saw Operator; Joe Duran, Speed Regulator; Jim Mangan, General Foreman.



A Company Service Award ceremony was held recently by Robert M. Wilthew, Company President and Chief Executive Officer (far left), and Company Chairman of the Board Peter W. Dillon (far right). Those receiving 35-year awards were Charles G. Bosco, James V. Britt, and Cleddie R. Yochum. Receiving a 40-year award was Robert E. Hubbard. Absent when the photo was taken were William Ramirez (40 years) and James E. Graham (35 years).

Northwestern Personnel Files

Gene Jacoby

Gene becomes a Safety Engineer at Northwestern following the departure of **Gary Budde**.

Gene has been with the Company for 14 years, most recently having served in the Security Department.

As Safety Engineer, Gene works with the Union and Company Safety Committees in helping to make the plants a safer place to work.

He and his wife, Jane, live in Rock Falls with their son, Mitch, 16, and daughter, Julie, 10. Gene said he likes to hunt and fish, as well as water ski and snow ski. He is also a member of the Rock Falls athletic boosters. Gene may be reached at Ext. 244 or Page 314.



Anne Hungerford

Anne has been named Analyst/Programmer in the Data Processing Department, filling the position vacated by **Ron Burgess**, who recently accepted a position in the Chicago area.

Anne, who has worked in the Data Processing Department since 1979, has most recently served as Pricing Clerk.

As Analyst/Programmer, Anne will analyze existing office and plant procedures, then devise methods of using the computer to process the work more efficiently.

Anne lives in Sterling with her husband Craig and their 8 month old son, Mitchell. She said she enjoys playing the piano and spending time with her family.



February Anniversaries

February, 1988

25 Years

Richard R. Foltzler, 2/4/63, General Millwrights.

Larry D. Miller, 2/5/63, Facilitator, Wire Products Division.

Ronald E. Drane, Salaried, 2/11/63, 24-Inch Mill.

Joseph Ramirez, 2/12/63, Electric Furnace.

Lawrence H. Slifer, 2/13/63, Die Reaming.

Joe Martinez, Jr., 2/14/63, Plant 2 Crane Mechanic.

Richard A. Kimpel, 2/14/63, Plant 2 Pipefitters.

Julio Garcia, 2/18/63, Drawing Room/Cleaning House.

Robert C. Laidig, Salaried, 2/19/63, 20-24-Inch Shipping.

Rudy O. McCrady, Salaried, 2/26/63, Rods/Mats.

20 Years

E. Paul Johnson, Salaried, 2/5/68, Employee Benefits.

Jerry T. Steele, 2/6/68, Brickmasons.

Patricia Jones, Salaried, 2/13/68, Bookkeeper.

David P. Attig, 2/19/68, Billet Caster.

Donald J. Francis, 2/20/68, Trucks.

Michael Kinmon, 2/23/68, Plant 5 Electrical.

Theodore Meyer, 2/26/68, Trucks.

Blaine G. Riesselman, 2/27/68, Electric Furnace Department.

15 Years

John M. Krug, 2/6/73, Wire Mill Millwrights.

William K. Schwab, 2/6/73, Machine Shop.

Israel Rodriguez, 2/8/73, 12-Inch Mill.

Duane A. Pinkston, 2/9/73, 20-24-Inch Shipping & Finishing.

Wayne A. Russell, 2/9/73, Wire Mill Drawing.

Buddy L. Poci, 2/13/73, Over The Road Truck Driver.

John E. Kustes, Jr., 2/13/73, 14-Inch Mill.

Terry D. Burdick, 2/13/73, Nails.

Louis O. Witzleb, Salaried, 2/14/73, Roll Shop.

Marion E. Fortune, 2/14/73, 20-24-Inch Shipping & Finishing.

Gary L. Bender, 2/15/73, Electro Weld.

David J. Fitzpatrick, 2/16/73, Mats.

Jeffrey L. Lengfelder, 2/19/73, Scrap Yard.

Lyle W. Eichelberger, 2/19/73, Wire Galvanizer.

Wallace H. Hartman, Jr., 2/20/73, Electro Weld.

Kenneth E. Jones, Jr., 2/21/73, Plant 2 Millwrights.

Neil E. Hayen, 2/25/73, Clerical.

Brad L. Lierman, Salaried, 2/26/73, Plant 3 Mechanical.

Edward J. Eubanks, Salaried, 2/27/73, 14-Inch Mill Millwrights.

Bruce W. Elder, 2/27/73, Wire Mill Shipping.

Gary D. Clevenger, 2/27/73, 14-Inch Mill.

Reynaldo Garza Jr., 2/27/73, 24-Inch Mill.

Stanley P. Loechel, 2/27/73, Packaging.

10 Years

James E. Browne, Salaried, 2/1/78, Plant 2 Mechanical.

Richard Sandoval, 2/5/78, Nails.

Henry A. Richmond, 2/6/78, 24-Inch Mill.

Terry A. Luther, 2/6/78, Wire Galvanizer.

David L. Billings, 2/7/78, Wire Mill Drawing.

Chester L. Winfield, 2/14/78, 12-Inch Finishing-Bars.

Lorene Winfield, 2/14/78, Packaging.

Dexter W. Manning, 2/18/78, 12-Inch Finishing Bars.

Gordon E. Harris, 2/18/78, 14-Inch Finishing.

Steve M. Young, 2/18/78, 14-Inch Mill.

William E. Burall, 2/18/78, Nails.

Clarence E. Hartman, 2/20/78, Guards.

Timothy G. McCoy, 2/21/78, Guards.

John N. Howard, Salaried, 2/22/78, 12-Inch Mill.

Patrick R. Dorathy, 2/25/78, 12-Inch Finishing-Bars.

David Estes, 2/27/78, 12-Inch Mill.

James E. Coers, 2/27/78, Plant 2 Millwrights.

Randy J. Hussung, 2/27/78, Scrap Yard.

Ronnie L. Hughes, 2/27/78, Nails.

Vernon L. Gould, 2/27/78, Scrap Yard.

John M. Anning, 2/28/78, 14-Inch Finishing.

Kevin L. Judas, 2/28/78, 12-Inch Finishing-Bars.

5 Years

Douglas A. Richards, 2/26/83, 24-Inch Finishing.

Third Spare Transformer Installed

A third spare transformer was placed in service by Commonwealth Edison January 23rd, allowing Northwestern Steel and Wire Company to once again utilize its three 400-ton electric furnaces simultaneously.

The installation of the third spare allows the Company to melt at about 85% of capacity. Though the three furnaces are being operated on a 24-hour basis, melting capacity is not 100% due to the smaller capacity output of the spare transformers.

Commonwealth Edison's West original transformer replacement spare was placed in service 22 days before the East original transformer

failed, idling two of the Company's three electric furnaces in December and early January.

According to **Charlie Bosco**, Northwestern's Chief Electrical Engineer, no conclusion was reached as to the cause of the failure. The transformer is slated to be shipped back to Northwestern March 18 and should be back in service in late April, Bosco said.

The East Commonwealth Edison transformer, shipped in mid-February to the Westinghouse Repair Shop located in Muncie, IN, is expected to be returned on June 30 and should be back in service by the end of July.



Glenn "Pudgie" Norman and **Walter "Buck" Laemmel**, over-the-road truck drivers for NSW, were recently presented with 34 year safe driving awards by **Ryder Truck Rentals, Inc.** Congratulating the pair is **David Hadley**, Manager of the Company's Leased Fleet.

Truckers Honored At Safety Awards Breakfast

Northwestern's truck drivers were recently honored at a special Safety Awards Breakfast at the Ramada Inn.

The breakfast was hosted by **Ryder Truck Rentals, Inc.**, supplier of Northwestern's leased fleet, in appreciation for safe driving habits displayed by the Company's drivers.

Presenting the awards was **Dan Truckenmiller**, Safety Director for the Des Moines District for Ryder. Also in attendance was **Ken Morrow**, Ryder District Manager.

Those receiving safety awards for 15 or more years of safe driving are as follows:

Walter Laemmel, (34); **Glenn Norman**, (34); **Glenn Immel**, (31); **Richard Jensen**, (28); **Raymond Lowrie**, (26); **Martin Riveria** (25); **Dorris Morris** (24); **Johnnie Leopard** (23); **Lowell Lench** (20); **John Schutz** (20); **Arthur Johnson, Jr.** (20); **Louis Peck** (20); **James Partridge** (19); **Frank Leisner** (18); **Norman Poffenberger** (18); **Darrell Workman** (17); **Theodore Meyer** (16); **Lloyd Collinson** (16); **John Kurfiss** (16); **Randall Lathrop** (16); **Edward Conner** (15); **James Eckert** (15).

New Appointments

Effective February 1, 1988, **Roger Spaulding** is promoted to **Caster Foreman**, Primary Steel, and **Daniel Willstead** is promoted to **Ladle Metallurgical Supervisor**, Primary Steel.

Quarterly Profit Shown

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magnified by an overall profit improvement in the domestic steel industry. Such improvements have been impacted by the continuing low dollar, lower foreign import volumes, higher selling prices, and inventory buildups in selected steel consumer sectors. All production facilities continue to experience high operating rates and overall backlogs are in a robust position.

For the six-month period ended January 31, 1988, net sales were \$221.8 million on shipments of 694,938 net tons or an increase of 25% and 21%, respectively. The first half fiscal 1988 net income of \$11.5 million or \$1.53 per share compares to \$4.2 million or \$.56 per share for the first half of fiscal

1987 or a 174% profit improvement.

As a result of high domestic steel industry operating rates, major raw material prices, namely steel scrap, have continued to escalate to levels that have not been witnessed since 1974. Northwestern Steel and Wire Company's announced finished steel product price increases have kept pace with scrap prices on a year-to-date basis; however, competitive market forces in some product lines, particularly pricing in the Wire Division, have not kept pace with the rapid scrap cost escalation.



Wayne Shore (center) recently retired after 21 years of service at Northwestern Steel and Wire Company. He was presented a gold watch and cake from some of his fellow employees. Shown with Wayne are, from left to right, **Pete Shore**, Supervisor in the Galvanizing Department; **Jim Measimer**; **John Teske**; **Roger Kulas**; **Wayne**; **Terry Luther**; and **Gary Dunaven**.

Best Retirement Wishes

Best wishes for a long and happy retirement are extended to the following employees who have completed their years of service with Northwestern Steel and Wire Company.

Effective February 1, 1988

J.D. Angleton, 24-Inch Shipping, 25 years.

Carl Lamb, East Plant Millwright, 25 years.

E. Wayne Shore, Galvanizer, 21 years.

Wallace Burgess, Electric Furnace Maintenance, 24 years.

Steel Division Holds First Sales Meeting Just For Inside Sales Correspondents

With increasing reliance in the steel industry on inside sales correspondents, Northwestern's Steel Division held a sales meeting January 23 at the Rock River Country Club for the inside sales staff.

This was the first Steel Division Sales Meeting held exclusively for the inside sales staff.

"This meeting points up the increasing importance of the inside sales correspondent in the steel sales climate," **Chuck Biemann**, Vice President of Sales, Steel Division, said. "In today's world, with the rapid communications available, few orders are placed with outside salesmen. About 97% of the tonnage is placed to the inside sales force."

The salesmen discussed such things as pricing, advertising, telemarketing, traffic, and operating information at the meeting.

"While we have weekly inside sales

informational sessions, we hope to continue this sales meeting concept at least once a year. It is our feeling that within the decade, the value and training necessary for our inside salesmen will exceed that of present outside sales," Biemann said.

Customers today expect instant information, Biemann said. They can call a correspondent and find out the status of their orders, or other general information regarding mill trends, mill operating problems and inventory availability.

The meeting culminated with the announcement of the Inside Salesman of the Year. **Mike Quick** received the award and was given a portable television.

A new sales theme was announced - "Be Better...When You Quit Being Better, You Quit Being Good."

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Chuck Biemann (right), Vice President of Sales, Steel Division, presents a portable television to **Mike Quick** as the Company's Inside Salesman of the Year. The presentation was made at the Steel Division's first annual Sales Meeting exclusively for the inside sales staff.

Board Accepts Buyout

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outstanding.

Stockholders of the Company still must approve the merger. But Wiltew and the other investors already have promises from stockholders owning 22% of the Company to vote in favor of the merger, subject to certain conditions.

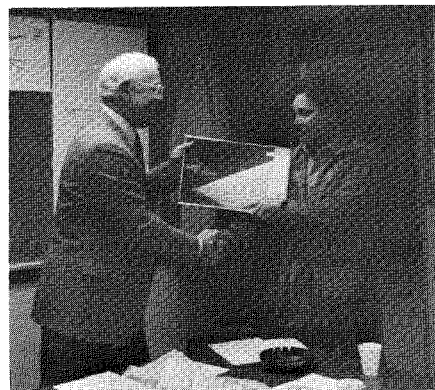
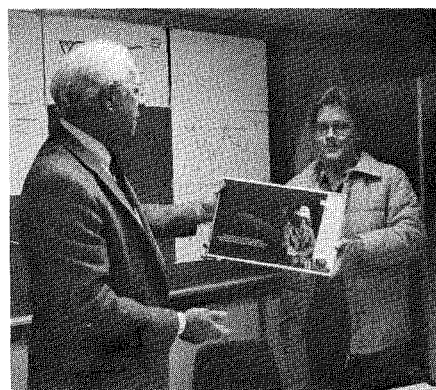
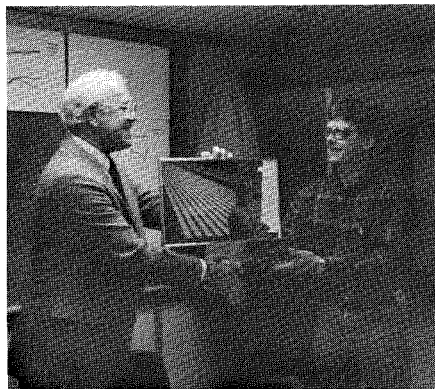
The sale must be also approved by members of the United Steelworkers of America (USWA) Locals 63 and 3720, as well as the Securities and Exchange Commission.

Union leaders supported the management buyout concept at informational meetings held last fall.

The utilization of an Employee Stock Ownership Plan will allow the acquiring corporation to obtain less expensive financing and provide substantial tax deductions for the surviving corporation related to the purchase price paid by the Employee Stock Ownership Plan for its equity interest.

Union and salaried employees would receive a reduction in wages of 8.5%. This would equal the agreement that called for a reduction of 7% in total compensation costs.

Employees will receive a pay-out (profit sharing) for profits earned until the sale of the Company is finalized, at which time the profit sharing plan would be discontinued. In addition, hourly employees would receive a one-time payment of \$10 million to be shared equally as a Company buy-out of the profit sharing plan. Salaried workers would receive a proportional \$2.3 million payment.



Four Northwestern employees who acted as models for the Steel Division's advertising series were given framed copies of the ad recently. Receiving the proofs were **Jack Buchanan**, Caster Department (upper left photo); **Ellsworth Wolf**, 14-Inch Mill (upper right); **Bob Wise**, 12-Inch Mill (lower left); **Dan Willman**, Furnace Department (lower right).

What's New At Northwestern ⁷

24-Inch Walking Hearth Reheat Furnace

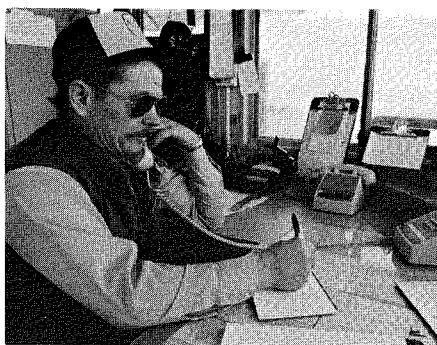
The main foundation pad was poured January 15, with a total of 375 cubic yards. The perimeter walls are being formed and approximately three quarters have been poured.

Caster Projects

The continuous caster stainless steel structural is being fabricated and will be completed by March 1. The billet machine is scheduled for a three week shutdown starting April 3 to install the new structural spray chambers.

The bloom machine revamp of two strands is on schedule and installation will start on May 29.

Northwestern machinists, pipefitters and millwrights are working on ancillary equipment, prior to this shutdown.



L.F. Lawrence, a Guard at the Main Gate Guard Shack simulates taking a report off. All report off equipment has been moved to the Main Gate, though the report off number remains the same.

New Voices For Report Offs

Employees who called in to report off after mid-day Thursday, February 4, heard some new voices.

Effective this date the Main Gate Guards are taking the report offs. All of the report off equipment was moved to the Main Gate. Very few problems were encountered after the relocation of the equipment.

Should it take a little longer to make a report off, your cooperation and patience will be appreciated until everyone settles in to the routine.

The report off number remains the same - 625-2525.

If for any reason you wish to call First Aid from home to talk to a Nurse, their new number is 625-2300.

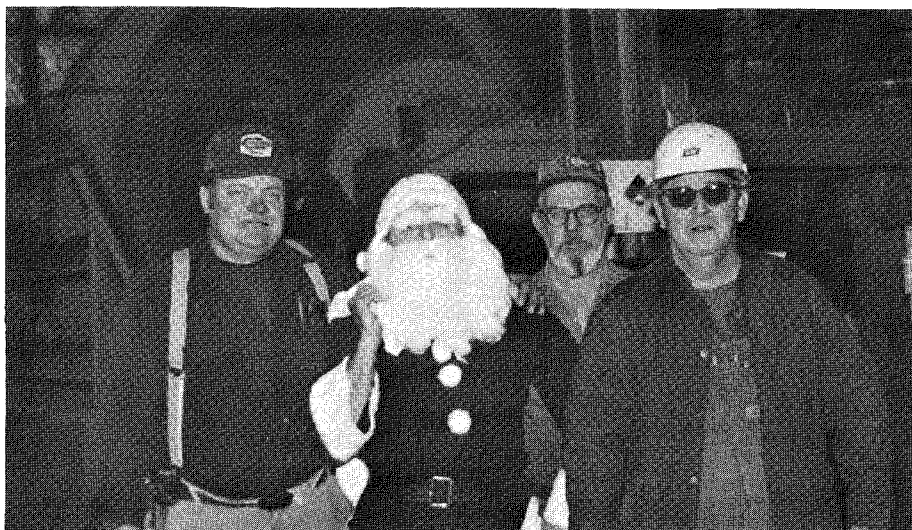
Netting Department

Members of the Number 5 Netting Machine established an 8-hour record January 21, by producing 263 rolls of netting.

According to **Vern Schwenk**, Supervisor, Netting Department, the maximum number of rolls the machine is capable of producing during an 8-hour shift is 280. The old record had been 243 rolls.

The machine was set up for double roll production so the record established will be logged as a dual mark for double and single roll production.

Members of the Number 5 Netting Machine who contributed to this mark are **Everett Yates, Larry Sutton, John Wheat, Donna Rodriguez, Bill Seidel, Randy Morris.**



Santa Claus made an unexpected tour of several departments at Northwestern's Mills during the holiday season. He is shown here spreading his good cheer. Santa Claus visited the Guards, Millwrights, Electricians, Boiler Firemen and Pollution Attendants before going about his busy Christmas schedule.



Members of the Number 5 Netting Machine who established an 8-hour production record by running 263 rolls of netting on January 21, are Everett Yates, Larry Sutton, John Wheat, Donna Rodriguez, Bill Seidel, Randy Morris and Vern Schwenk (Supervisor).

12-Inch Mill QIP Team No.1 Tackles Blemished Coil Rings Problem

A combination of remedies are being implemented at the 12-Inch Mill to reduce or eliminate scrapes and abrasions that have occurred on some coils from the rod train.

The remedies were proposed by the 12-Inch Mill QIP Team No. 1 and could save the Company over \$32,000 in downgraded product.

After analyzing the problem, the Team concluded that the installation of wing guides to keep the coil centered as it moves along the conveyor will help reduce blemishes.

It was also suggested that adjustable rolls, east and west, and up and down, would assist in the smooth flow of the

coil and engineering has been instructed to draw up a set of prints for this design.

Several procedural changes were also recommended by the Team, along with a training program for all new employees.

Members of the team are: Co-Leaders **Ron Young** and **Charles Maxwell**; Co-Recorders **Gary Gray** and **Robert McKenna**; and **Jim Shockley**, **Doug Brotheridge**, **Doug Harms**, **Joe Neary**, **Leo Lewis**, **Kevin Judas** and **Vern VanDyke**.

Members of the 12-Inch Mill Steering Committee are **Dick Bennett**, **Noel Gillette**, **Bob Apple**, and **Dick Friel**.

Wishful Thinking!



While the rest of us shivered in sub-zero temperatures last month, the Northwestern time and temperature clock seemed to be oblivious to it all.

Northwestern Anniversaries

March, 1988 40 Years

Kenneth L. Mills, 3/2/48, Plant 2 Electrical.

25 Years

Marc L. Wilson, 3/4/63, Salaried, Plant 1 Shipping.

John L. Rubright, 3/4/63, Wire Mill Millwrights.

Richard McCoy, 3/4/63, Plant 2 Millwrights.

Charles H. Sanders, 3/5/63, General Millwrights.

John R. Tarnier, 3/5/63, 24-Inch Mill.

Walter J. Creekpau, 3/5/63, Wire Mill Drawing.

Dennis D. Dimmig, 3/6/63, Scrap Yard.

Wilhelm Gassner, 3/6/63, 12-Inch Mill.

Robert G. Nelson, 3/7/63, 12-Inch Mill Crane Operator.

Arlo E. Gallentine, 3/10/63, Billet Caster.

Edwin E. West, 3/10/63, Billet Caster.

Arthur L. Gillihan, 3/11/63, Electric Furnace.

Harlen J. Meinsma, 3/11/63, Plant 2 Welders.

Robert E. Johnson, 3/12/63, Salaried, Wire Mill Drawing.

Clare L. Peska, 3/12/63, Billet Caster.

Donald W. Reglin, 3/12/63, Roll Shop.

Gary L. Boyer, 3/12/63, 14-Inch Mill.

Glenn E. Hendryx, 3/12/63, Plant 2 Welders.

Paul Brunk, 3/12/63, Wire Mill Drawing.

Richard F. Summers, 3/12/63, 12-Inch Mill Crane Operator.

David L. Zuidema, 3/13/63, Nail Department.

Robert E. Wolfe, 3/13/63, 12-Inch Mill.

Dewey R. Hutton, 3/18/63, 24-Inch Mill.

Frank Dubiel, 3/25/63, Wire Mill Shipping.
Orlie J. Harrington, 3/26/63, Plant 2 Inspection.

Ralph M. Morris, 3/26/63, Die Reaming.

Jerry E. Staton, 3/27/63, Plant 3 Welders.

William K. Schrader, 3/27/63, 12-Inch Mill.

20 Years

David L. Allen, 3/3/68, Electric Furnace Brickmasons.

John D. Guerrero, 3/7/68, Billet Caster.

Dale E. Bales, 3/12/68, Wire Mill Trial Crew.

Agustin M. Villa, 3/17/68, Plant 2 Welders.

Jerry Mapson, 3/18/68, Scrap Yard.

Raymond E. Albus, 3/18/68, Billet Caster.

Stanley P. Hodge, 3/19/68, Plant 5 Welders.

Donald E. Richards, 3/25/68, Rock Falls Millwrights.

David Burnstine, 3/30/68, Rock Falls Shift Tractor.

15 years

Antonio Munoz, 3/5/73, Nail Department.

John P. Atilano, 3/5/73, Rock Falls Shipping.

Robert L. Lehman, 3/5/73, Nail Department.

Curry J. Hicks, 3/6/73, Nail Department.

Darwin E. Austin, 3/6/73, Nail Department.

Philip M. Kent, 3/6/73, Nail Department.

Ronald L. Davis, 3/6/73, Cleaning and Coating.

Lyle E. Davis, 3/12/73, Wire Mill Millwrights.

Michael L. Andrews, 3/12/73, Rock Falls Drawing.

Craig A. Deem, 3/13/73, Salaried, Scrap Yard.

John W. Snodgrass, 3/13/73, Wire Mill Shipping.

Kenneth V. Green, 3/13/73, Wire Mill Machine Shop.

Jimmy D. Weeks, 3/15/73, Bale Tie.

Ronald C. Gonzales, 3/15/73, 20-24-Inch Shipping & Finishing.

Joe Donna, Jr., 3/19/73, 12-Inch Finishing-Bars.

Robert L. Jones, 3/19/73, Nail Department.

Michael K. Hurley, 3/22/73, Electro Weld.

Karrol D. Phillips, 3/24/73, Salaried, Scrap Yard.

Clyde R. Long, 3/24/73, 14-Inch Mill.

Duane D. Link, 3/24/73, Wire Mill Drawing.

Michael W. Williams, 3/24/73, Wire Mill Inspection.

Ralph J. Cisketti, Jr., 3/24/73, 14-Inch Mill.

Richard L. Dykstra, 3/24/73, 20-24 Shipping & Finishing.

Wayne M. Buckingham, 3/24/73, Netting.

Charles W. Manon, 3/27/73, Wire Galvanizer.

Ronnie F. Hanabarger, 3/27/73, 12-Inch Finishing-Bars.

Terry L. Smith, 3/27/73, 12-Inch Finishing-Bars.

Jerry L. Dittmar, 3/28/73, Salaried, Nail Department.

Phillip S. Dorsey, 3/28/73, Nail Department.

Ramiro G. Escobedo, 3/28/73, Cleaning & Coating.

Rick A. Mathes, 3/28/73, 14-Inch Finishing.

Jeffrey L. White, 3/29/73, 20-24-Inch Shipping & Finishing.

Daniel T. Ramirez, 3/31/73, Nail Department.

10 Years

Ynes C. Vasquez, 3/23/78, 14-Inch Finishing.

Curt E. Dusing, 3/28/78, Field Fence.

5 Years

Paul D. Timmons, Jr., 3/8/83, Billet Caster.

Charles R. Insko, 3/21/83, Nail Department.

Michael T. Brady, 3/25/83, Plant 5 Electrical.

Eugene J. Korf, 3/30/83, 14-Inch Finishing.



Harriet Drury (left), a Claims Examiner for Northwestern Mutual Life Insurance, Northwestern Steel's insurance carrier, recently retired following 33 years with the insurance company. Harriet was a member of the insurance company staff which maintains an office at NSW's Office Annex. Shown with Harriet is **Kathy Mitchell**, Regional Group Manager for Northwestern National Life.